

Why EMC Consulting and IT Services



EMC's award-winning consultants have in-depth expertise, are published authors, and sought-after speakers at global conferences and forums.

EMC provides consulting, technology deployment, and managed services to help organizations address their business and information infrastructure challenges and derive the maximum value from their information assets and investments.

About EMC Consulting

With over 2,700 seasoned professionals worldwide, EMC® Consulting can help you leverage information in new ways—to navigate challenging market conditions, offer greater customer value, and create new business opportunities. We make it easy for you to use information to gain efficiencies and optimize critical business processes; collaborate effectively with customers, partners, and employees; and transform your information infrastructure to ensure required service levels and protection.

- Our **business consultants** are seasoned professionals with an average of 17 years of industry experience who can help you achieve your goals in product innovation, operational excellence, and improving your customers' experience.
- Our **application consultants**, certified in a wide variety of technologies, including Microsoft, SAP, Oracle, and Documentum, can help you leverage your application investments so you can use information to make better decisions, automate business processes, and integrate your systems across the enterprise.
- Our **infrastructure consultants** draw on their deep expertise in infrastructure technologies and IT operational best practices to help you transform your infrastructure and operations into IT services that support business growth and change. They can help you improve data governance, optimize risk management, and reduce infrastructure costs and complexity.

EMC Consulting has extensive client relationships and has worked with over 50 percent of Global Fortune 500 companies. Our proven deployment experience leverages reusable solution accelerator tools, proof-of-concept platforms for solution visualization, and pre-engineered component frameworks to accelerate implementation and minimize risk.

Let EMC Consulting help your organization get more value from your information and clear business impact from your technology investments.

About EMC Technology Implementation Services

EMC can help you plan, design, and implement your EMC technology investments—whether you require a basic installation, custom integration of EMC hardware and software into your information technology (IT) environment, or a health check/performance assessment. Our 4,000-plus globally based service professionals combine broad IT knowledge with specialized product expertise and have received extensive training and certification. As an extension of EMC Global Services, our Authorized Services Network (ASN) Partners are enabled to deliver full deployments of EMC storage technologies. ASN Partners are carefully selected and rigorously trained and certified to ensure a high-quality engagement.

EMC service delivery teams utilize industry-leading processes and tools, developed and tested by EMC's Engineering and Global Services organizations, and directly access reference architectures and extensive interoperability laboratory testing and validation to ensure seamless integration and delivery. Our project management and delivery methodologies are designed to speed time to delivery, ensure predictable results, and address your operational and business requirements. EMC also has extensive and skilled onsite and remote resources available to extend the expertise needed to assist your deployment.

About EMC Managed Services

EMC's information experts provide the technical knowledge and expertise you need to help you manage and maintain your information infrastructure—from day-to-day technology and operational assistance to full control of your information infrastructure, as well as services to improve availability and recovery while controlling costs. You choose the type of skill and knowledge, the level of assistance, and the engagement duration you require. You can also choose from flexible onsite and remote delivery options to meet your specific needs in an unpredictable business climate. Our more than 1,000 managed services professionals, many of them ITIL-certified, leverage unique EMC technology expertise and insights, proven operational management and support methodologies, and ITIL best practices to ensure consistent and optimum results. EMC makes continued investments in our managed services professionals through ongoing training and certification on advanced EMC technology and information management products.



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Take the next step

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